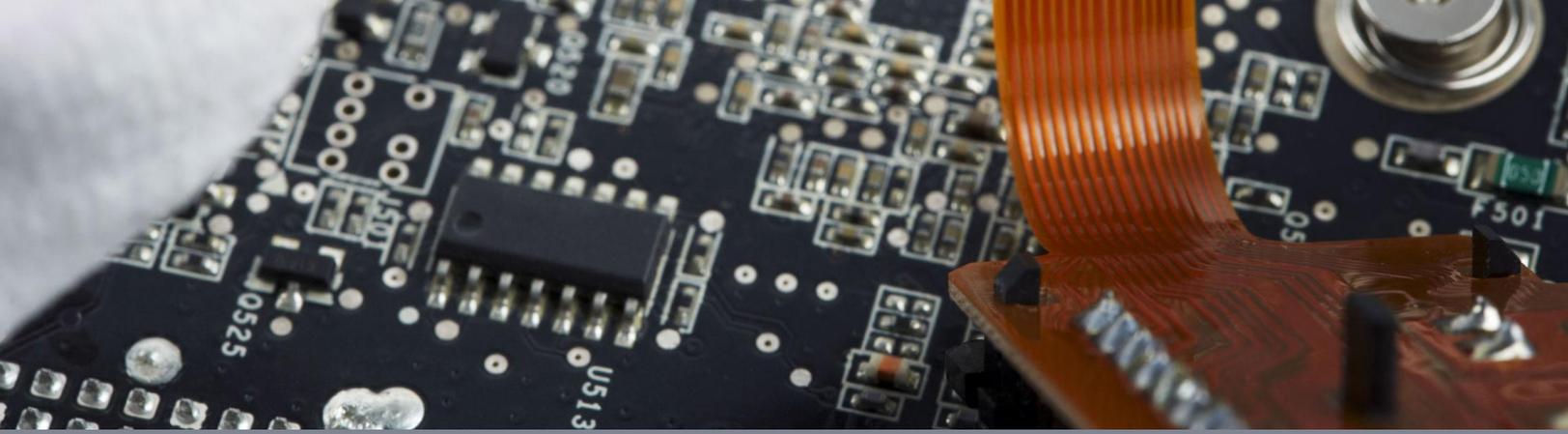


END OF LIFE SOLUTIONS

for Aging Technologies





ABOUT DEX

DEX was founded in 1980 with a focus on high-tech equipment repair and a philosophy that repair is successfully accomplished through the collaboration and partnership of engineers and technicians. Through the years, DEX engineering and depot repair core competencies have evolved allowing DEX to effectively support OEMs, resellers, retail partners and owner/operators (wind farms) in the renewable energy, information technology, consumer electronics, security, and medical markets.

DEX has maintained a dedicated staff of highly accomplished Engineers specializing in electrical, electronic, process, mechanical and quality engineering. These Engineers closely partner with in-house A+ certified technicians providing them with concise and accurate repair procedures that ensure quick turnaround of repaired or manufactured products — all within ISO 9001, ISO 13485 and ISO 14000 certified facilities.

THE BENEFITS



Alternative Product
Sourcing Option

Purchase As
Needed



Extended Product
Longevity

Increased Product
Availability



Lower Upfront &
Long-Term Costs

Decreased Minimum
Quantity



Diminished
Stocking Fees

Reduced Shipping
Costs

Whether you require service parts management, product reverse engineering, or product manufacturing, our comprehensive solutions span the entire product lifecycle and are fully optimized to meet each customer's specific requirements.

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DEX's industry-leading parts replacement and engineering solutions effectively address EOL requirements by strategically integrating cost effective options for aging technologies.

In a perfect world, electronic and electromechanical components would perform perfectly long after the high-tech whole units they are designed for reach their obsolescence. In most cases, this ideal is just an ideal.

In today's market, manufacturers must strategically plan for the inevitability of product obsolescence. Component obsolescence creates a considerable challenge to manufacturers, forcing them to allocate time and resources to tackle the complexities of Last Time Buys, or discontinue products that have reached their End of Life.

DEX effectively addresses these complexities by providing two best-in-class options – DEX Last Time Buy and DEX End of Life Solutions. Utilizing 30+ years of expertise, DEX incorporates solutions that help to extend electronic product and component lifespans, improve reliability and reduce overall costs.

DEX's EOL Solution reduces financial impact and increases purchasing flexibility by providing product over a contractual timeframe



LAST TIME BUYS

When the Original Design Manufacturer (ODM) ends product production, OEMs are left with the obstacle of identifying an open-market supplier whose products are cost effective and meet stringent quality standards while improving lead times and agility. Ineffective suppliers can adversely affect profitability, customer satisfaction and brand loyalty.

To support Last Time Buy objectives, DEX utilizes a proprietary reverse auction parts procurement application, SupplyItNow™, where more than 4,000 sellers are invited to view DEX purchase demand and price components accordingly. Used in addition to traditional procurement techniques, this application gives DEX the ability to purchase replacement products at the lowest price for our customers.

DEX Last Time Buy Solutions provide you with access to a trusted, professional, open-market supplier with 35+ years of experience in sourcing quality hard-to-find or out-of-production computer, consumer electronics, and other complex technology parts.

END OF LIFE SUPPORT

When Last Time Buy options are not viable or cost effective, DEX provides Reverse Engineering solutions that effectively support obsolete and hard-to-find components. In most cases, documentation is unavailable for these obsolete components, prompting for a complete analysis of how a product or component functions and why it fails. DEX's highly-skilled engineering team solves this complex issue by utilizing proprietary systems to evaluate each product and then providing a comprehensive remanufacturing plan that includes detailed documentation and quality improvement recommendations.

DEX EOL Solutions provides best-in-class Reverse Engineering competencies to deliver design upgrades and innovative, manufactured alternatives for obsolete components. These solutions not only extend electronic product and component lifespans and improve product reliability but are a lower cost option to procuring hard-to-find replacements.

